

PARTNER WITH TELAID FOR
INTEGRATED AUDIO AND VIDEO SOLUTIONS



TELAID
THE COMMUNICATIONS ARCHITECTS

PARTNER WITH TELAID FOR

INTEGRATED AUDIO AND VIDEO SOLUTIONS



Companies select partners who can keep pace with new technology and solutions and tailor them to meet customer's needs in an ever-changing marketplace. TELAID offers a complete line of integrated technology solutions for multi-media presentations in boardrooms, training centers or on the road. Our customers span a wide variety of industries including Government Agencies, Healthcare Providers, Retail, Financial and Educational Institutions in North America.

TELAID's AV Communications Division is focused on offering existing and new customers exceptional quality audio, video, and video conferencing solutions beginning with designs suitable to the customer's needs. TELAID will design, engineer, build, install, maintain, and service solutions through the life of the product. TELAID also offers a unique preventative maintenance program as part of its service offering to take care of your investment now and into the future.

TELAID'S PRODUCT OFFERINGS FOR AV COMMUNICATIONS INCLUDE:

PRODUCT OFFERINGS

- > **Design and build for Audio, Video, Data and Control Systems** Complete AV design, project management, Engineering and installation from conference rooms to Boardrooms, large training facility to public displays.
- > **Audio and Video Conferencing Bridges and Systems** via IP, Internal LAN or ISDN type connections. High quality point-to-point or multipoint communications, from stand-alone set top to integrated design solutions.
- > **Streaming Video** products to broadcast audio, video and content over the Internet. Applications include sales meetings, archival video retrieval, and executive messages.
- > **Network Control and Monitoring System** offers proactive monitoring by checking integrated AV systems to detect early warning signs and avoid system failure all from a centralized location.
- > **Equipment Sales and Service** from a VCR to a multi-media projector used in office environments or for the traveling sales person to display computer presentations.
- > **Service and Support Plans** tailored to fit the needs of customers, from our real-time Help desk to on-site staffing support for maintenance and repair.



TAKE ADVANTAGE OF TELAID'S UNIQUE SERVICES...

Not only does Telaid provide exceptional AV solutions, but its unique industry position as a full service provider makes the convergence of voice, video and data a reality. Telaid offers a single vendor solution to all your technology infrastructure needs including:

SOLUTIONS:

- > Audio Video Desktop Intercom Stations
- > Single or Multi-Zone Overhead Paging Systems
- > Hoot 'n' Holler equipment and service

STRUCTURING CABLING:

- > Design and build for Fiber Optic, Coax, and Copper Technologies
- > Project Management, installation, testing, and warranty assurance
- > Integrated Wired/Wireless LAN Systems

NATIONWIDE SERVICES AND SUPPORT:

- > Nationwide Sales and Service Centers
- > Remote Maintenance and Test System Centers
- > Resolve over 90% of all AV system issues remotely

NETWORK SERVICES:

Voice Services

- > Avaya Diamond Dealer
- > Design and installation to "day-two" service and support
- > Integration, maintenance and warranties with manufactures
- > Call Accounting Software for analyzing telephone expenses

Data Services

- > Nationwide rollout of Cisco Multicast over IP
- > Network and data room design and deployment
- > Environmental monitoring

MAINTENANCE PLANS:

Flexible plans designed to fit your enterprise and protect your long-term investment before service issues result

As the convergence of Information Technology and Audio Video becomes a reality partnering with a proven market player in both disciplines is key to making a business critical solution a success. Telaid is that company and is built to develop, manage and service your business every step of the way.

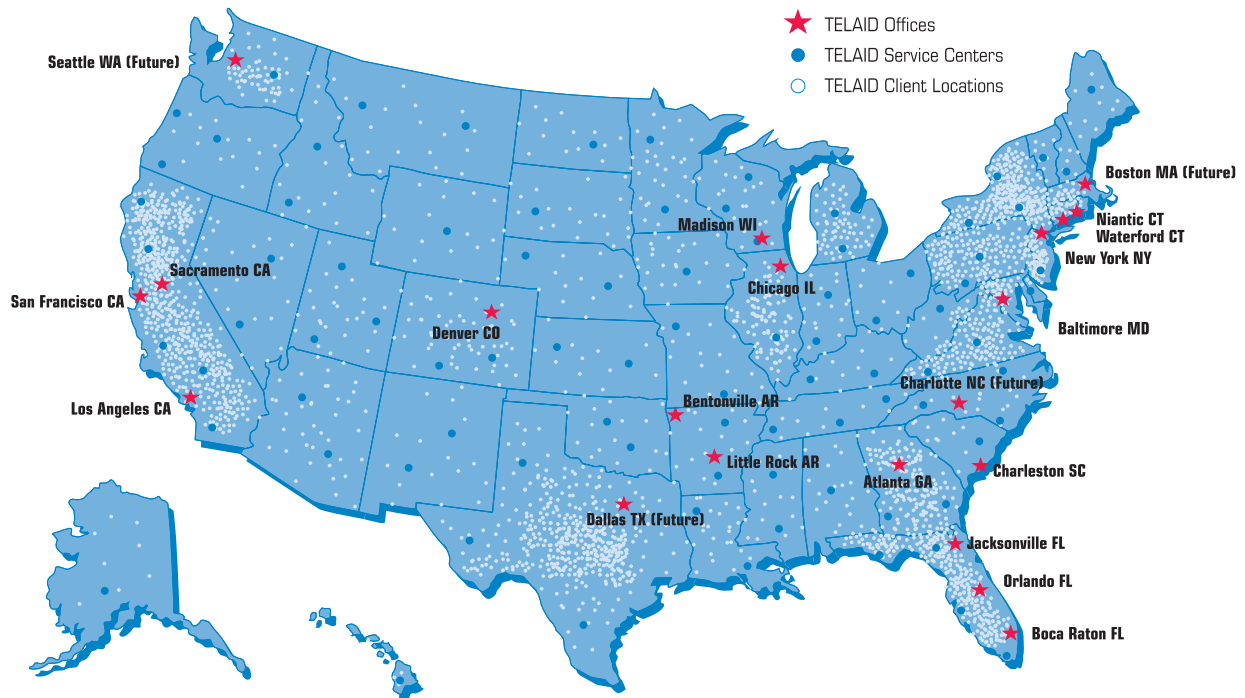
OUR SERVICES

ABOUT TELAID

Telaid is a leader in providing national IT and network infrastructure design and support to some of the nations largest companies. Telaid's 24/7 nationwide coverage to over 20,000 plus client locations in all 50 states supports the delivering of a variety of technology solutions including Structured Cabling, Data and Voice Network Services, Audio Video Communications and Monitoring, Speech Privacy and Productivity Improvement Systems, Hoot and Holler and Paging, and National Project Management and Rollouts.

NATIONWIDE SERVICE AND SUPPORT

Telaid specializes in supporting Multi Site Clients with technology infrastructure Projects, MAC's (Moves, Adds and Changes), 24/7 Service and Rollouts. Our centralized Project Management and nationwide field service organization make Telaid a perfect partner to support your branch or store footprint. Telaid currently services over 20,000 client locations throughout the United States and Canada.



NATIONAL SALES

1.800.205.5556 OR sales@telaid.com

www.telaid.com