



Major Nationwide Retailer

CUSTOMER SINCE 2007

Customer Overview

Beyond its 860 US mall-based stores, this retailer has more than 1,100 other locations nationwide. The company operates more than 800 independently owned dealer stores in small towns and about 110 hardware stores. They sell apparel, tools, and appliances, and provide home services (remodeling, appliance repairs). Appliances and tools can also be purchased through the company's website.

Information Technology Services and Deployment

The company was undertaking a server consolidation program which entailed removing old out of date servers and combining them into one larger state of the art piece of equipment. In the past, internal personnel were utilized to conduct similar IT projects and has found it more economical to outsource this function.

Now with Telaid they have successfully completed the following:

- Installation of one Dell 2900 server in 457 locations
- Removal of 389 existing servers
- Re-imaging of 764 existing desktop computers

By engaging Telaid in the deployment project, the company was able to take advantage of new technology faster with no involvement of on-site personnel, freeing them to concentrate on store business.

Telaid's future is bright with this customer, with plans in the works for several IT Service projects, including:

- Installation of Network Cabling
- Realignment of existing Data Racks/Cabinets
- Installation of New Desktop Computers
- Installation of a Wireless Network
- Re-imaging of existing Desktop Computers
- Installation of Servers and UPS Devices

Telaid's people, process and tools allow us to provide an unprecedented level of services throughout the deployment process.

Telaid

Telaid is a leader in providing national IT and network infrastructure design and support to some of the nations largest companies. Telaid's 24/7 nationwide coverage to over 50,000 plus client locations in all 50 states supports the delivering of a variety of technology solutions including Structured Cabling, Data and Voice Network Services, AV Multimedia, Speech Privacy and Productivity Improvement Systems, Hoot and Holler and Paging, and National Project Management and Rollouts.